

Ooma

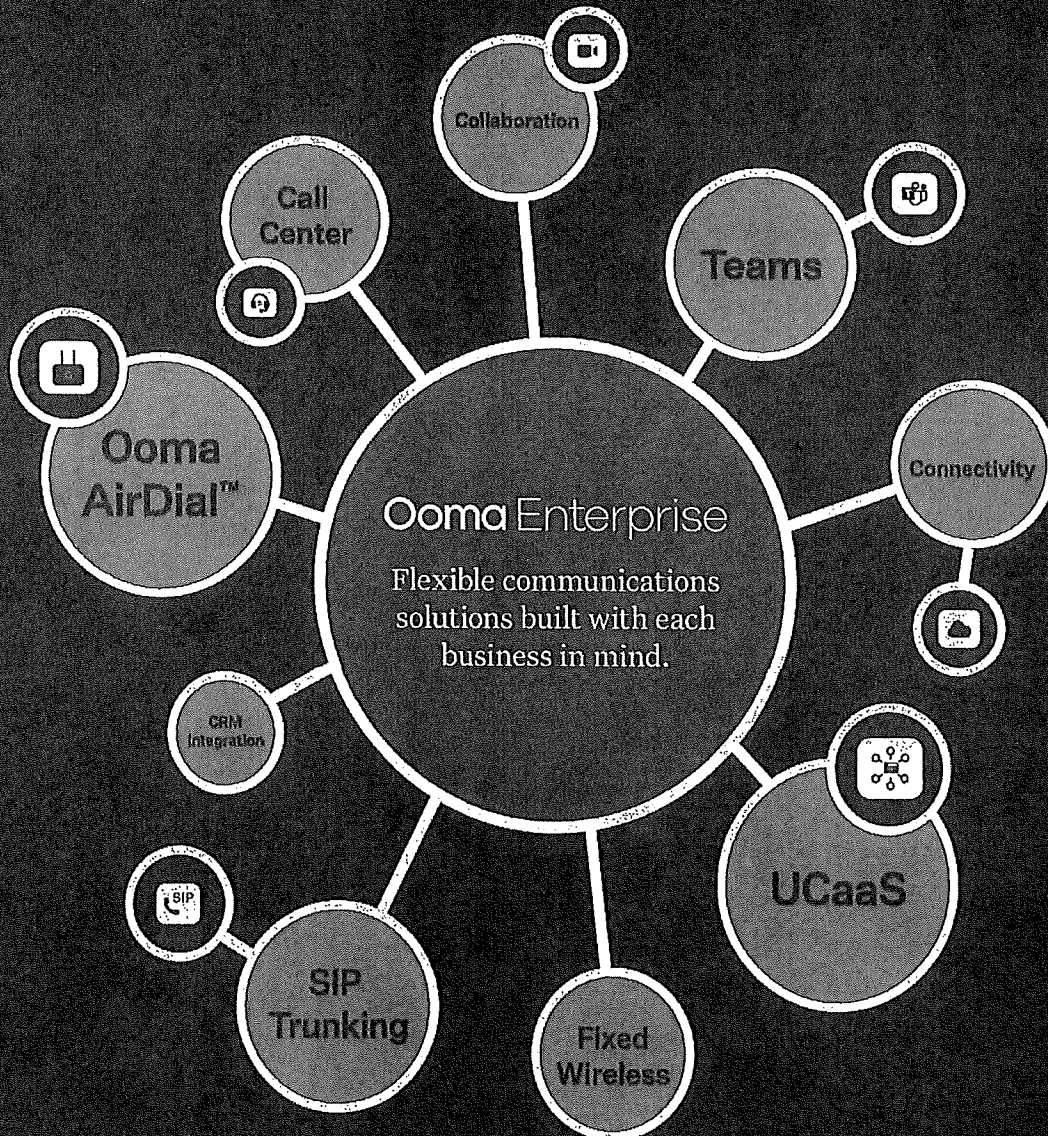
Your Proposal

PREPARED FOR:

Laura Bella
Borough Of Woodbury Heights
500 Elm Ave, Woodbury Heights, NJ 08097
dylan.cortina@ooma.com

PREPARED BY:

Dylan Cortina
Ooma Inc
525 Almanor Ave #200, Sunnyvale,
CA 94085



Corporate Overview

Ooma transforms sophisticated technology into elegant, simple communications. We create powerful connected experiences for businesses and consumers, all delivered through our smart, cloud-based software platform. Ooma's business and consumer phone service solutions are each ranked #1 by customers in third party surveys.

Ooma Enterprise provides businesses with a complete unified communications as a service (UCaaS) solution that can be customized to meet the individual needs of complex organizations. Ooma Enterprise enables organizations to enjoy high quality voice, advanced customer service tools, flexible pricing models, white glove deployments and 24x7x365 North American-based support.

Ooma AirDial is the all-in-one POTS replacement solution for life safety phone, alarm, building access and fax systems. Businesses can save up to 60% on monthly bills, keep using existing devices, remain compliant and get everything - hardware, data, and phone service –at a one low monthly rate with 24x7 support.

Ooma Hospitality solutions help hotels save money and modernize how they interact with guest and employees. From the booking experience to check in to check out, we help you deliver a differentiated guest experience that builds loyalty.

Ooma Direct Routing for Microsoft Teams helps businesses transform Microsoft Teams into a reliable, fully featured phone system. Users continue using all Microsoft Teams capabilities including enterprise-class audio and video calls, instant messaging, screen sharing and more.

About Ooma

Year Founded: 2004

Exchange/Trading Symbol:
NYSE: OOMA, IPO 2015

Headquarters: 525 Almanor Ave.,
Suite 200, Sunnyvale, CA 94085

Personnel: >1,000 (employees
and contractors)

Users: >2 Million

Ooma SIP Trunking delivers inbound and outbound calling with advanced voice capabilities for organizations using premises-based telephony equipment. Organizations benefit by gaining a sophisticated, highly customizable call routing engine with a central Public Switched Telephone Network (PSTN) gateway for domestic and international calling.

Ooma Connect delivers innovative fixed wireless internet to businesses, for both back-up and primary use. **Ooma Managed Wi-Fi** is a plug and play Wi-Fi solution. Configuration and control of the network is provided through a dedicated customer service team that does all the work for customers – including monitoring it on-demand to ensure consistent connectivity.

The Ooma Enterprise Network Difference

Multiple strategically located global data centers provide 99.999% availability, redundancy, security, and the shortest hop. Most UCaaS providers are limited to connecting via the public Internet or Multiprotocol Label Switching (MPLS). Ooma Enterprise supports both methods in addition to providing lower-cost, curated Internet that enhances connectivity and voice quality.

Open API Framework

The open Ooma Enterprise API framework enables businesses to seamlessly integrate third-party applications into unique business workflows to optimize productivity, efficiency and customer service.

All-Inclusive, Simple Pricing with No Surprises

Stop worrying about paying extra for employee and customer service capabilities needed to grow your business. Get an integrated cloud solution at a flexible, affordable monthly rate that works for your entire organization. All-inclusive seat-based pricing makes it easy to budget for today and tomorrow. All capabilities, service, support and feature enhancements are included in the subscription.

Customer-First Approach

Our proven multistep deployment process helps ensure success and speeds time to ROI. You'll be assigned an expert from our Customer Success team for a concierge implementation experience. Even better—the care doesn't end once Ooma Enterprise is up and running. You'll have 24x7x365 access to North American support with the best customer success team in the industry.

We promise to deliver the discovery, deployment, onboarding, and support experience that helps you achieve your employee and customer experience objectives.

Awards and Recognition

We are proud to be recognized for our innovation, service and leadership from industry analysts, influencers, partners and most importantly, from our customers. See some of our recent achievements below.



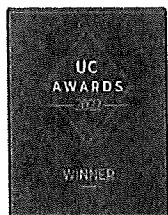
2023 Business Choice Award



Best Tech Brands for 2022



2022 TMC Internet Telephony Innovation Award



UC Awards 2022 for Best Endpoint Product



2022 Visionary Spotlight Award



2022 Power Partner Award

Visit the Recognition and Awards page on ooma.com for complete details.

Terms and Conditions

In addition to the installation, site preparation, and licensing requirements set forth in the Ooma Enterprise Terms and Conditions (<https://www.ooma.com/legal/enterprise-terms>), the following customer responsibilities and additional terms and conditions apply:

Customer Responsibilities:

- Customer is to allow on-site installation resources timely and unhindered access to each location's telephone and network rooms.
- Customer is to provide a safe working environment for field service installers.
- Customer is to provide properly grounded power, battery backup system(s) and inside wiring and network cable drops to support Ooma equipment and services.
- Customer is to provide an escort during a prearranged time where applicable, to allow the installation team to enter rooms and any other restricted areas to install and troubleshoot infrastructure.
- Customer is to supply an external routable IP address(es), when applicable, for voice router and system remote access to Ooma on-site equipment when Ooma services rely on Customer Internet.
- Customer is to anchor and secure freestanding racks for equipment per local code, if required.
- Customer is to secure any permits for work at its expense before the installation date, if required.
- Customer is responsible for removal and disposal of any existing equipment.

Additional Terms and Conditions:

Any on-site installation cost quoted herein is a 'base rate' that includes 1 installer-technician and covers up to the stated number of hours of labor on a per job and job location basis. As needed, each additional hour on site will be billed by Ooma at \$150 per hour per installer-technician in 30-minute increments rounded up to the next 30-minute mark.

Any on-site installation that cannot commence due to no access, customer not ready or customer environment not ready to support the visit will be billed by Ooma a minimum of 2 hours at \$150 per hour per installer-technician in 30-minute increments rounded up to the next 30-minute mark.

If Ooma dispatches a technician, or dispatch is cancelled with less than 24 hours' notice, and Ooma is unable to install the AirDial device or there are no lines at the customer site that are available to convert to AirDial (e.g. fire/elevator/alarm panel(s) already converted to cellular solution), customer will be charged the full dispatch fee of \$375 which includes up to 3 hours of tech on-site.

Return trips to a job location for continued installation or repair will be billed by Ooma for a minimum of 2 hours at \$150 per hour per installer-technician in 30-minute increments rounded up to the next 30-minute mark.

Installation work does not include any inside wiring or cabling beyond 15 feet in length total; any additional wiring or cabling required to complete the job will be billed by Ooma at \$150 per hour per installer-technician in 30-minute increments rounded up to the next 30-minute mark.

For time accounting purposes the official arrival time for each installer-technician is documented upon arrival to the customer premises ready to work. The official departure time is documented when the operations team releases the installer-technician.

Proposal assumes customer has installed -or- has existing wiring and cabling properly terminated, tested, labeled.

New construction requires customer to have inside wiring including Cat5/6 and fiber optic cabling to be properly terminated, tested, and labeled before the installation date.

All work to be performed during normal business hours Monday through Friday unless otherwise agreed in writing.

Installation includes a single trip unless otherwise agreed in writing.

Any extensive travel costs to support the installation including airfare, rental cars, lodging and meals will be billed to the customer by Ooma as a passthrough expense.

All materials consumed as part of the installation including but not limited to cabling, cords, termination jacks, blocks and plug modules will be billed to the customer by Ooma at Ooma designated rates.

Union labor costs, where applicable is not included as part of the installation.

Ground freight is assumed in the proposal unless the customer agrees in writing to expedited freight charges.

Shipping costs will be billed by Ooma as a passthrough expense.

Professional Installs: Purchased hardware bills day of shipment, services bill on install date.

Self-Installs: Purchased hardware and services will bill 2 weeks (14 days) from shipment.



Ooma Inc
 525 Almanor Avenue, Suite
 200
 Sunnyvale, CA 94085

Laura Bella
 Borough Of Woodbury Heights

Quote Summary

Account Number	R232-0019212
Quote Number	15440
Quote Date	02/26/2024
Quote Expiry On	03/27/2024
Service Term [Month]	36

Billing Address: 500 Elm Ave
 Woodbury Heights
 NJ
 08097
 USA

Thank you for your interest in cloud VoIP Services from Ooma Enterprise! We're thrilled to provide you this proposal.

Please note: Additional taxes and fees may apply. Shipping and handling charges are extra. Any out-of-scope installation work or day-of-installation delay is subject to additional fees.

<https://www.ooma.com/enterprise-communications/>

Monthly Recurring Charges

Item Description	Unit Price	Quantity	Amount
Rental: Ooma AirDial	\$15.00	10	\$150.00
Ooma AirDial Service (Per Line)	\$39.95	12	\$479.40
			\$629.40

Non-Recurring Charges

Item Description	Unit Price	Quantity	Amount
Set Up: AirDial Setup Fee	\$20.00	12	\$240.00
Fee: AirDial Self Installation	\$0.00	10	\$0.00
			\$240.00

Regulatory Taxes & Surcharges for Monthly Recurring Charges

Description	Amount
FEE: REGULATORY RECOVERY FEE (RRF) - AirDial	\$21.72
NJ 911 SYSTEM/EMERG.RESP. FEE	\$10.80
STATE SALES TAX	\$0
FEE: LOCAL INTERCONNECT RECOVERY FEE (LIRF) - AirDial	\$44.04
FEE: E911 SERVICE FEE - AirDial	\$12.00
	\$88.56

Regulatory Taxes & Surcharges for Non-Recurring Charges

Description	Amount
STATE SALES TAX	\$0

	\$0
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Comment:

Customer Use Only:

By signing below, Customer agrees that, upon acceptance by Ooma, this Quote shall become a binding purchase order subject to the terms of the Ooma Enterprise Terms and Conditions, including the Service Level Agreement and a mandatory arbitration provision, at <https://www.ooma.com/legal/enterprise-terms/> (the "Terms"). This Quote, the Terms, any lease agreement, and any attachments and/or addendums thereto represent the entire agreement of the parties hereto (the "Agreement"). In the event of a conflict or inconsistency between this Quote, and any previous quote or the Terms, the terms of this Quote shall prevail. Pricing for this order is confidential and shall not be disclosed by Customer. Capitalized terms used but not defined herein shall have the respective meanings set forth in the Terms. This is not an invoice. The person whose signature appears below represents and warrants that they are duly authorized to sign this purchase commitment.

Title : Mayor

Print Name : William C. Parker

Authorized Signature : William C. Parker Date : 9/17/24

Company Use Only:

Authorized Signature : _____ Date : _____